Dave

1Q23 Earnings Presentation

May 9, 2023



Disclaimer

REGARDING FORWARD-LOOKING STATEMENTS

FORWARD-LOOKING STATEMENTS

This presentation of Dave Inc. ("Dave" or the "Company") includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the U.S. Private Securities Liligation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "future." "growth," "opportunity." well-positioned," "forecast," "intend," "seek," "farget," "anticipate," "believe," "expect," "estimate," believe," "expect," "estimate," believe," expect," "estimate," believe," expect," "estimate," believe," expect," estimate, "plan," outlook," and "project and other similar expressions that predict or indicate future events or trends or that are not latements in the spect to revenue, samings, performance, strategies, prospects and other aspects of the business of Dave are based on current expectations that are subject to risks and uncertainties. These statements are based on various assumptions, whether or not identified in this presentation, and on the current expectations of Dave's management and are not predictions of actual performance. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as, and must not be relied on by any investor as, a oursantee, a prediction or a definitive statement of fact or probability.

A number of factors could cause actual results or outcomes to differ materially from those indicated by such forward-looking statements. These factors include, but are not limited to: the highly competitive industries in which Dave competes; the rapid technological developments in Dave's industry necessary to continue providing Dave's members with new and innovative products and services; if a substantial number of Dave members fail to repay the cash advance they receive; Dave may not be able to scale its business quickly enough to meet Dave members growing needs; Dave's ability to acquire new members nate current members fail to repay the cash advance they receive; Dave may be subject to governmental investigations or other inquiries by state, federal and local governmental authorities; the financial services industry continues to be targeted by new laws or regulations in many jurisdictions in which we operate; extensive regulation and oversight in a variety of areas, including registration and licensing requirements under federal, state and local laws stringent and changing laws and regulations; relating to privacy and data protection; pave's ability to members daily in the remainded internal estimates developed by a Dave's management; fraudulent and other illegal activity involving Dave's products and security breach could expose us to liability and protracted and costly litigation; Dave's ability to maintain the listing of its Class A common stok on Nasdaq; Dave's management has limited experience in operating a public company; Dave transfers funds to members daily, which in the aggregate comprise substantial sums, and are subject to the risks of errors; Dave has guaranteed up to \$50,000,000 of one of its subsidiary's obligations under a credit facility, and currently that limited guaranty is secured by a first-priority lien against substantially all of Dave's assessit; if key banking relationships are terminated, Dave may not able to secure or successfully migrated client portfolios to a new bank partner o

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Disclaimer

LISE OF NON-GAAP FINANCIAL MEASURES

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This presentation contains references to Adjusted EBITDA, non-GAAP operating revenues, non-GAAP variable operating expenses, non-GAAP variable profit and non-GAAP variable profit margin of Dave, which are adjusted from results also, and lossed on generally accepted accounting principles in the United States ("GAAP") and certain expenses, gains and losses. The Company defines and calculates Adjusted EBITDA, non-GAAP variable operating expenses, specification, and adjusted to exclude legal settlement and litigation expenses, other strategic financing and transaction expenses, stock-based compensation expense, and certain other non-core items. The Company defines and calculates non-GAAP operating revenues, net excluding direct loan origination costs, ATM costs, and interchange fees. The Company defines and calculates non-GAAP operating expenses as operating expenses excluding non-variable operating expenses. The Company defines non-variable operating expenses as operating expenses, one-thing direct loan origination costs, and interchange fees. The Company defines and operating expenses, one-thing expenses, one-t

These non-GAAP financial measures may be helpful to the user in assessing our operating performance and facilitates an alternative comparison amongst fiscal periods. The Company's management team uses these non-GAAP financial measures in assessing performance, as well as in planning and forecasting future periods. These non-GAAP financial measures are not computed according to GAAP and the methods the Company uses to compute them may differ from the methods used by other companies. Non-GAAP financial measures are supplemental, should not be considered a substitute for financial information presented in accordance with GAAP and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP.

Other companies may calculate non-GAAP measures differently, and therefore the non-GAAP measures of Daye included in this presentation may not be directly comparable to similarly titled measures of other companies.

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OUR MISSION

Build products that level the financial playing field.

OUR STRATEGY

Build a superior banking solution for everyday Americans.





Large addressable market exhibiting solid growth trajectory

TAM = 176MM Customers

6% Y-o-Y Growth (9MM Customers) in 2022



Financially Vulnerable

37MM

- Spending > Income
- Minimal savings
- Overdraft 10-20x per year
- Need help building credit
- Need to find new work opportunities

Financially Coping

139MM

- Spending ~ Income
- Moderate near-term savings; insufficient long-term savings
- Overdraft several times per year
- Need help building credit
- Need access to affordable credit



Differentiated business strategy

Achieve highly-efficient CAC by addressing members' most crucial need—Liquidity—and then deepening into long-term banking relationships





- Acquire efficiently by marketing top of mind liquidity pain points
- Grow prudently to facilitate break-even



Engage

- ExtraCash provides short-term advances to members in lieu of expensive overdraft fees
- Enabled by continuous Al-driven underwriting
- Capital light product due to short duration
- Automated settlement

Deepen

- Dave Card offers members a full service, no mandatory fee banking solution
- Creates longer-term payments relationship with instant spending and early paycheck access



Dave's ExtraCash product overview

| ExtraCash Attribute | | Benefits to Member | Benefits to Dave |
|---------------------|---|---|--|
| Advance Size | \$25 - \$500 Average: ~\$154 | Bridges gaps between paychecks for essential expenses, e.g. rent, gas, groceries | Efficient CAC by quickly addressing member pain point Strategic entry point into banking relationship |
| Term | Typically: 1–2 weeks | Aligns with paycycle to smooth liquidity gaps between paychecks | Capital / balance sheet light Short duration → rapid underwriting optimization |
| Underwriting | Cash flow: based per linked bank account data | Instant decisioningNo credit score or relationship requirements | Real-time data allows us to be highly responsive to changes in credit profiles (vs. lagged FICO) |
| How Dave Makes Memb | Free Delivery: ACH (1–3 days) Tips: Optional Ders Have Two Options | Fee-free option provides flexibility in price / experience Consumer friendly | Optionality bolsters CAC efficiency Tips and express fees provide |

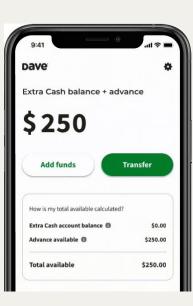
Instant access to funds

other short-term credit

More affordable than overdraft fees &

predictable monetization and

favorable unit economics





Money

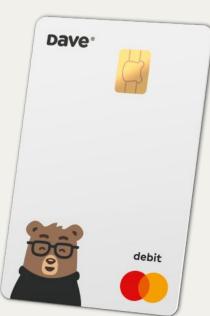
Express Fee: via debit

rails (Instant)

Tips: Optional

Dave Card product overview

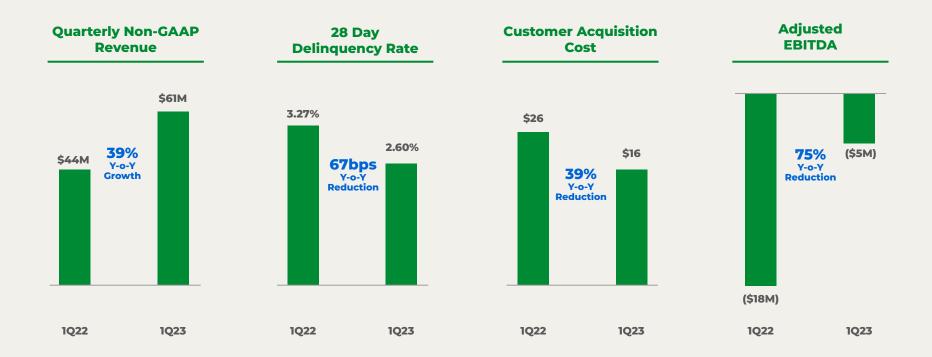
| Dave Card Attribute | | Benefits to Member | Benefits to Dave | |
|-------------------------|---|--|--|--|
| Spending | Dave Debit Card | Members automatically receive Dave Card bank account Facilitates spending needs | Builds deeper payment relationship with members Better member retention | |
| Funding | ExtraCash Paycheck Check Deposits | ExtraCash instantly available2 day early access to paychecksRemote check deposit capture | Incentivizes cross-attach: ExtraCash and Dave Card | |
| Payments | ATM Withdrawals Instant Withdrawal | Fee-free ATM transactions at network of 40K terminals Instant withdrawal capabilities | Fee income on Out of network ATM transactions Instant withdrawal ("IW") fees | |
| Saving | Goals Account | Allows members to set aside money towards milestones | Supports constructive habits with members' finances | |
| How Dave Makes Money | Interchange, incentives, deposit referral fees ¹ , IW fees, ATM fees | No minimum balancesNo account maintenance feesNo overdraft fees | Primarily merchant & vendor driven revenue streams Consistent revenue stream Zero CAC cross sell | |



Highlights



1Q23 highlights





Reiterating fiscal year 2023 guidance

| | Low | High | |
|---------------------------|---------|-------------|--|
| Non-GAAP Revenue: | \$235M | \$260M | |
| Y-o-Y Growth: | 11% | 23% | |
| Non-GAAP Variable Margin: | 43% | 47 % | |
| Y-o-Y Improvement: | 200bps | 600bps | |
| Adjusted EBITDA: | (\$50M) | (\$35M) | |
| Y-o-Y Improvement: | 43% | 60% | |

Business Strategy



Business strategy



Acquire

- Acquire efficiently by marketing top of mind liquidity pain points
- Grow prudently to facilitate break-even

Engage

- Delight members with same-day cash advance access using Al underwriting
- Profitably growExtraCash originations

Deepen

- Create a Dave Card payments relationship with instant spending and early direct deposit access
- Build primary direct deposit relationships



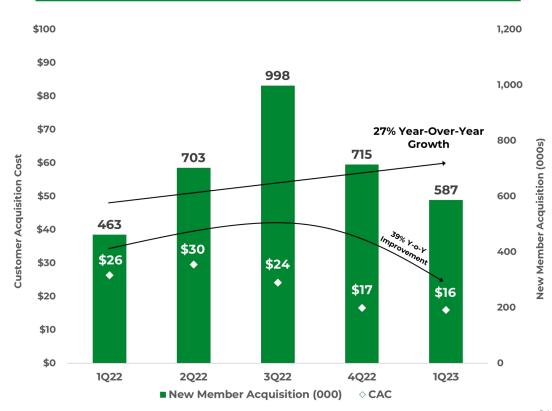
Strong growth while improving CAC

Product enhancements, channel optimization and favorable market conditions supporting continued CAC efficiency vs. prior periods.

Year-over-year CAC improved substantially (39%) such that we were able to acquire 27% more new Members for 23% less marketing spend.

We expect to accelerate marketing spend in the coming quarters to capitalize on demand for ExtraCash and the higher returns on investment we can achieve at greater scale in those periods.

CAC and New Member Acquisition (000s)



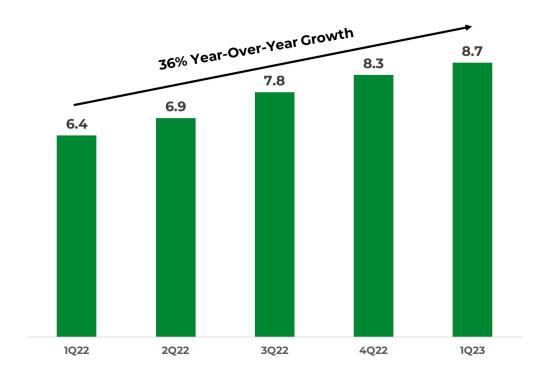
Significant member scale

We differentiate by first addressing Members' most crucial need—liquidity—and then building long-term banking relationships.

Product market fit, strong brand, and low-cost acquisition have enabled Dave to achieve consistent member growth at scale.

Sizeable addressable market of 176 million⁽¹⁾ U.S. consumers, which grew 6% YoY in 2022, provides a secular tailwind.

Total Members (MMs)



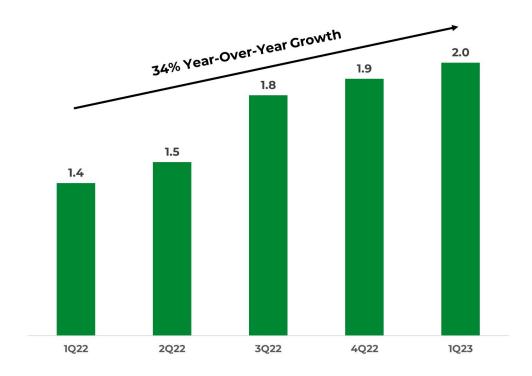


Increasing engagement

Growth driven by engagement-focused marketing, continued rollout and optimization of ExtraCash \$500, and underwriting improvements which bolster retention.

Continued growth expected as we accelerate marketing spend, drive further enhancements to the ExtraCash value proposition and underwriting engine, and deepen cross-attach on Dave Card, which has more favorable retention characteristics and higher transaction frequency.

Total Monthly Transacting Members (MMs)



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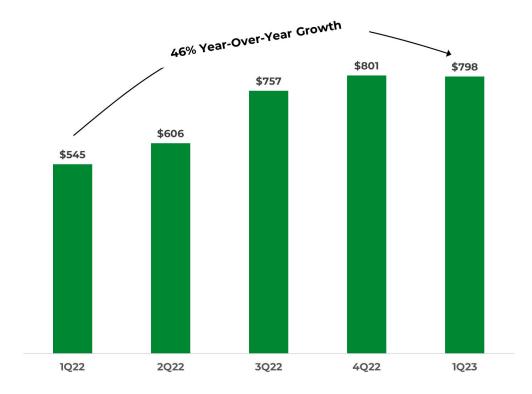
Sustained growth in originations

Originations grew 46% Y-o-Y, reflecting strong continued demand; magnified by macro tailwinds.

Originations were ~flat Q-o-Q due to seasonally lower demand for ExtraCash, as tax refunds help to support the liquidity needs of our Members.

\$798mm of originations translating into a \$80mm net receivables balance as of 3/31/23 reflects capital efficient nature of the ExtraCash.

ExtraCash Origination Volume (\$MM)

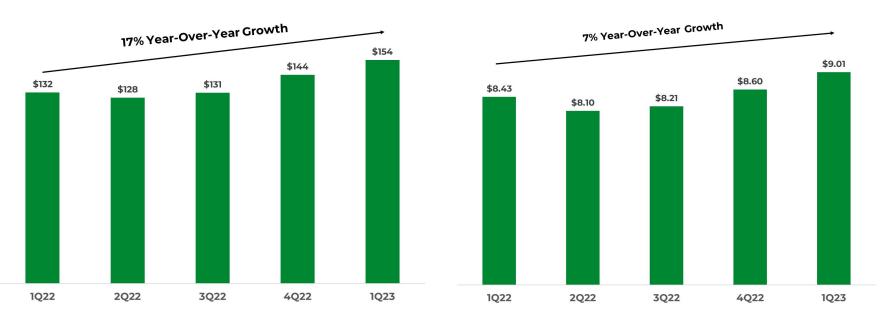




Growth in ExtraCash advance sizes has bolstered ARPU

Average ExtraCash Origination Size

Average Revenue per ExtraCash Origination¹





Improving delinquency performance

Significant and continued improvements in DQ rates:

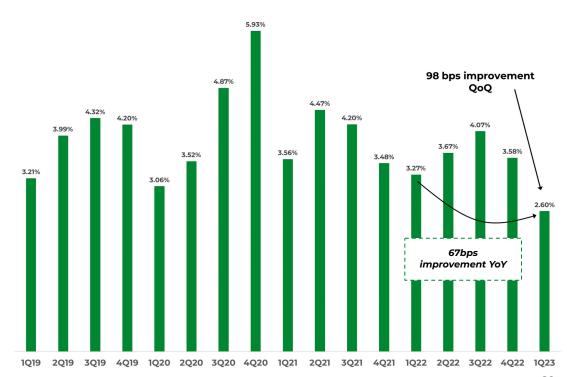
- 98bps q-o-q driven by underwriting enhancements and seasonal strength from tax refunds
- 67bps y-o-y while growing ExtraCash originations by 46%; due to underwriting optimizations

Credit performance should normalize modestly q-o-q due to planned growth in Member acquisition and as the favorable impact of tax refund season recedes.

Our underwriting is differentiated as our AI is primarily using bank account transaction data which allows us to detect, nearly in real-time, changes in income, spending, savings, and employment signals. FICO underwriting bases credit decisions on bureau data which are lagging indicators of risk.

DQ rates controllable with dynamic nature of underwriting/risk management strategies, combined with short-term nature of the ExtraCash product.

28 Day Average Quarterly Delinquency Rate



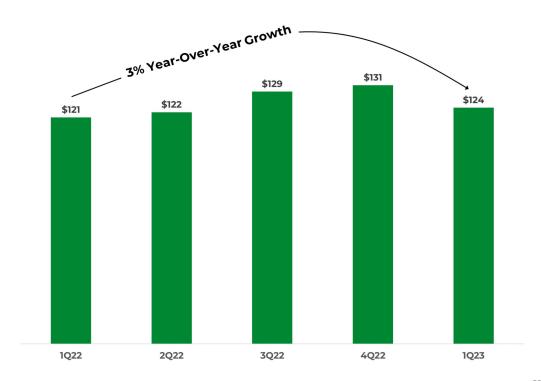
ARPU / member monetization

ARPU grew 3% y-o-y grew largely based on the increasing adoption of Dave Card as well as the increase in average revenue per ExtraCash origination.

ARPU declined q-o-q as growth in Dave Card / transaction-based revenue was more than offset by seasonally lower demand for ExtraCash due to tax refunds.

Ability for users to seamlessly spend ExtraCash funds via Dave Card expected to continue to drive improved transaction revenue ARPU and will continue to be a primary strategic focus in 2023.

Annualized Revenue per Monthly Transacting Member



Business strategy



Acquire

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- Grow prudently to facilitate break-even

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- Profitably growExtraCash originations

Deepen

- Create a Dave Card payments relationship with instant spending and early direct deposit access
- Build primary direct deposit relationships

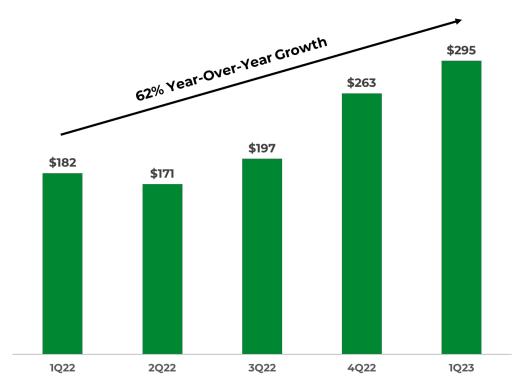


Dave Card spend volumes

In 3Q22, every new Dave Member began receiving an ExtraCash account and a Dave Card, unlocking synergies between ExtraCash and Dave Card products.

1Q23 growth in Dave Card spend volumes was primarily driven by the growth in MTMs, the continued increases in ExtraCash Members spending their advances with the Dave Card, and the seasonal support provided by tax refunds.

Dave Card Spend Volumes (\$MM)





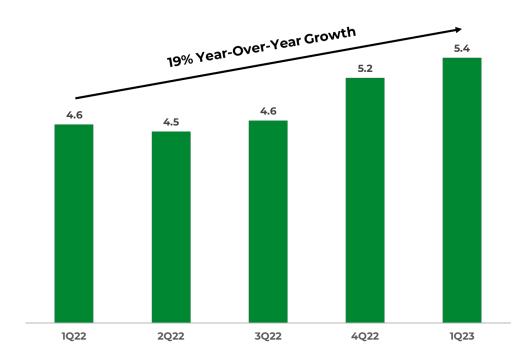
Flywheel effect between ExtraCash and Dave Card

Growing Dave Card adoption amongst Members is driving more transactions per active, deeping the daily use case we have with our Members.

Additional transactions per MTM also allows us to gain greater share of wallet to unlock the additional ARPU of our banking product.

5% q-o-q increase primarily driven by continued strategic priority of members spending ExtraCash on their Dave Cards and positive seasonality as a result of tax refunds; partially offset by negative tax season effects on ExtraCash engagement.

Average Monthly Transactions per Monthly Transacting Member





Financial Overview



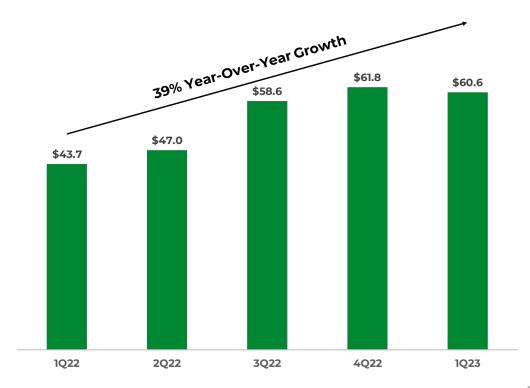
Consistent revenue growth

39% y-o-y non-GAAP revenue growth driven by:

- Increase in transacting member base
- Improved ExtraCash engagement/monetization given material underwriting optimizations
- Accelerating growth in Transaction Revenue driven by ExtraCash to Dave Card cross-attach and growth in external funding

2% q-o-q decline in non-GAAP revenue driven by 4% decrease in non-GAAP services revenue due to seasonal patterns, offset partially by 17% sequential growth in non-GAAP transaction revenue.

Total Non-GAAP Revenue (\$MM)



Expanding variable margin

Variable margin expanded in 1Q23 primarily due to:

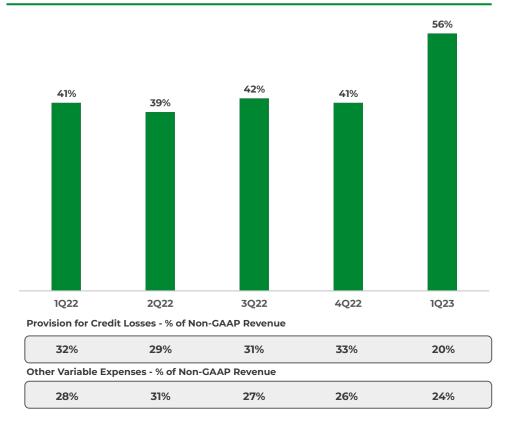
- Markedly lower provision expense given significant improvements in credit performance and stronger settlements resulting from favorable seasonal impacts of tax refunds which reduced the receivables balance, loss allowance and provision
- Renegotiated key vendor contract, effective Jan. 1
- Ongoing processing cost enhancements related to how we utilize payment networks to move money

We do not expect variable margin to remain as elevated in the quarters ahead; we anticipate provision expense as a % of revenue to normalize alongside seasonal patterns though remain lower than 2022 levels due to sustained improvements in underwriting performance.

Variable margin for the balance of the year should remain notably above 2022 levels and, for the full year, fall comfortably within our annual guidance.

pave

Variable Profit Margin (Non-GAAP)



Reduced Adjusted EBITDA Losses

1Q23 Adj. EBITDA loss improved 62% Q-o-Q driven by:

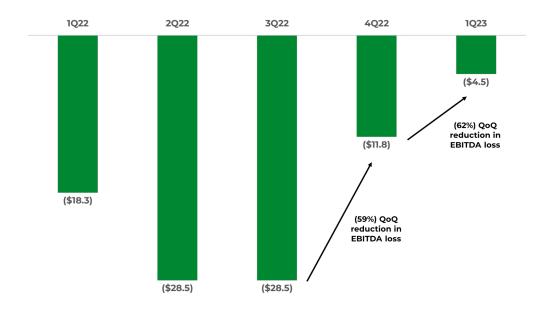
- Variable margin improvements (see slide 29)
- Moderated marketing investment supported by continued CAC efficiencies

We continue to believe that our existing team is sufficient for us to execute on our growth plan and will deliver operating leverage as we scale, further solidifying our path to profitability.

\$196mm of cash and securities as of Mar. 31, 2023 vs. \$193mm as of Dec. 31, 2022:

- Increase in cash largely due to strong ExtraCash settlements and moderated originations
- Nearly 2yrs. of remaining term on credit facility
- Facility advance rate increases (and cost of funds decreases) as facility utilization increases

Adjusted EBITDA (Non-GAAP) (\$MM)





Path to profitability: key milestones



Pre-4Q22



4Q22

(Pre-Marketing)

2024

Contribution **Profit Positive**

Contribution

since pre-2020

Positions Dave for

profitability as it

scales

margin profitable

Achieved in 4022 i.e. earlier than prior guidance of 2023

Adj. EBITDA Positive

- Digital marketing spend can be flexed to optimize ROIs and preserve liquidity as needed
- Implies level of self-sustainability of business model given our solid levels of organic acquisition

Positive

Adjusted EBITDA

- Growth in MTMs: projected to turn break-even @ 2.2 2.4mm MTMs
- Conservative assumptions on continued ARPU improvement
 - Further optimizing ExtraCash e.g. funnel, monetization
 - **Growing cross-attach to Dave Card**
 - Deeper focus on incentivizing direct deposit relationships
- Margin expansion based largely on identified, quantifiable initiatives
 - Underwriting + settlement optimization; renegotiating contracts
 - Driving direct deposit relationships as Dave Card matures
 - Intensified focus on fraud controls and risk management
- Operating leverage of fixed cost base as variable profit scales



Investment summary

Acquire

Market-leading CAC bolstered by profitable unit economics with credible growth prospects.

Engage

Differentiated AI driven underwriting with capital efficient business model.

Deepen

ExtraCash to Dave Card flywheel effect unlocks additional revenue potential within massive, growing TAM.

Strong liquidity position sufficient to amply support company through to profitability.



Appendix



Glossary

28 Day Average Quarterly Delinquency Rate defined as the amount of Origination Volume which is past due 28 days after the end of the month in which the ExtraCash advance was disbursed divided by the Origination Volume in that disbursement month

Adjusted EBITDA defined as net loss attributable to Dave before the impact of interest income or expense, provision for income taxes, depreciation and amortization, and adjusted to exclude legal settlement and litigation expenses, other strategic financing and transaction expenses, stock-based compensation expense, and certain other non-core items

Average Revenue per ExtraCash Advance defined as sum of Tips (GAAP) + Fees (GAAP) generated divided by total advances disbursed over a given period

Customer Acquisition Costs ("CAC") defined as all advertising and marketing operating expenses in a given period divided by the number of new members who join the Dave platform in a given period by connecting an existing bank account to the Dave service or by opening a new Dave Banking account

Dave Card Spend Volumes defined as the total dollar amount of Dave Card debit spending transactions over a given period

Monthly Transacting Members ("MTMs") defined as the unique number of Members who have made a funding, spending, ExtraCash or subscription transaction within a particular month, measured as the average over a given period

Non-GAAP Revenue defined as Revenue, net excluding direct loan origination costs, interchange fees and ATM fees

Non-GAAP Variable Profit defined as Non-GAAP Revenues excluding Non-GAAP Variable Operating Expenses



Glossary (Cont'd)

Non-GAAP Variable Operating Expenses defined as Operating Expenses excluding Non-Variable Operating Expenses

Non-Variable Operating Expenses defined as all advertising and marketing operating expenses, compensation and benefits operating expenses, and certain operating expenses (legal, rent, technology/infrastructure, depreciation, amortization, charitable contributions, other operating expenses, upfront Member account activation costs and upfront Dave Card expenses)

Origination Volume defined as the total dollar amount of ExtraCash advances disbursed to Members in a given period

Total Members defined as the number of unique Members that have either connected an existing bank account to the Dave service or have opened a Dave Banking account, less the number of accounts deleted by Members or closed by Dave, as measured at the end of a period

Transactions Per Monthly Transacting Member defined as the average number of transactions initiated per Monthly Transacting Member in each month, measured as the average over a given period



Condensed consolidated statement of operations

DAVE INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| | For the Three Months Ended March 31, | | | arch 31, |
|--|--------------------------------------|--------|----------------|----------|
| | 2023 | | 2 | 2022 |
| Operating revenues: | | | | |
| Service based revenue, net | \$ | 52.6 | \$ | 39.3 |
| Transaction based revenue, net | | 6.3 | | 3.3 |
| Total operating revenues, net | 5. | 58.9 | (| 42.6 |
| Operating expenses: | | | | |
| Provision for credit losses | | 12.0 | | 13.8 |
| Processing and servicing costs | | 7.1 | | 6.5 |
| Advertising and marketing | | 9.4 | | 12.2 |
| Compensation and benefits | | 24.4 | | 17.9 |
| Other operating expenses | | 18.5 | | 14.8 |
| Total operating expenses | | 71.4 | | 65.2 |
| Other expenses (income): | | | | |
| Interest expense, net | | 1.6 | | 1.5 |
| Other strategic financing and transactional expenses | | _ | | 1.0 |
| Changes in fair value of earnout liabilities | | _ | | (2.0) |
| Changes in fair value of derivative asset on loans to stockholders | | _ | | 5.6 |
| Changes in fair value of public and private warrant liabilities | | (0.1) | | 4.1 |
| Total other expenses | | 1.5 | 5 . | 10.2 |
| Net loss before provision for income taxes | | (14.0) | | (32.8) |
| Provision for income taxes | | _ | re- | _ |
| Net loss | \$ | (14.0) | \$ | (32.8) |



Reconciliation of net loss to adjusted EBITDA

DAVE INC.
RECONCILIATION OF NET LOSS TO ADJUSTED EBITDA

| For | the Three Mont | hs Ended M | larch 31, |
|-----|----------------|--|----------------------------------|
| | 2023 | | 2022 |
| \$ | (14.0) | \$ | (32.8) |
| | 1.6 | | 1.5 |
| | _ | | _ |
| | 1.2 | | 1.1 |
| | 6.8 | | 3.2 |
| | _ | | 1.0 |
| | _ | | (2.0) |
| | _ | | 5.6 |
| | (0.1) | | 4.1 |
| \$ | (4.5) | \$ | (18.3) |
| | | \$ (14.0) 1.6 — 1.2 6.8 — — — — (0.1) | \$ (14.0) \$ 1.6 - 1.2 6.8 (0.1) |



Reconciliations

DAVE INC.

RECONCILIATION OF OPERATING REVENUES, NET TO NON-GAAP OPERATING REVENUES

(in millions) (unaudited)

| | For the Three Months Ended March 31, | | | | |
|---|--------------------------------------|------|------|------|--|
| | 2023 | | 2022 | | |
| Operating revenues, net | \$ | 58.9 | \$ | 42.6 | |
| ExtraCash origination and ATM-related costs | | 1.7 | | 1.1 | |
| Non-GAAP operating revenues | \$ | 60.6 | \$ | 43.7 | |

RECONCILIATION OF OPERATING EXPENSES TO NON-GAAP OPERATING EXPENSES

(in millions) (unaudited)

| | For the Three Months Ended March 31, | | | | |
|--------------------------------------|--------------------------------------|--------|----|--------|--|
| | 2 | 2023 | | 2022 | |
| Operating expenses | \$ | 71.4 | \$ | 65.2 | |
| Non-variable operating expenses | | (44.8) | | (39.3) | |
| Non-GAAP variable operating expenses | \$ | 26.6 | \$ | 25.9 | |
| | | | | | |

CALCULATION OF NON-GAAP VARIABLE PROFIT

| | For the Three Months Ended March 31, | | | | |
|--------------------------------------|--------------------------------------|--------|------|--------|--|
| | 2023 | | 2022 | | |
| on-GAAP operating revenues | \$ | 60.6 | \$ | 43.7 | |
| Non-GAAP variable operating expenses | | (26.6) | | (25.9) | |
| on-GAAP variable profit | \$ | 34.0 | \$ | 17.8 | |
| on-GAAP variable profit margin | | 56% | | 41% | |



Liquidity and capital resources

DAVE INC. LIQUIDITY AND CAPITAL RESOURCES

| Cash, cash equivalents and restricted cash | March 31, 2023 | | December 31, 2022 | |
|--|-------------------|-------|----------------------|-------|
| | \$ | 52.5 | \$ | 23.7 |
| Marketable securities | | 34.4 | | 0.3 |
| Short-term investments | | 108.8 | | 168.8 |
| Working capital | | 265.3 | | 272.2 |
| Total stockholders' equity | | 100.1 | | 106.6 |

